

# Adoption of AI in the Banking Industry : A Case Study on Indian Banks

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## Abstract

The Indian banking sector has been at the forefront of accepting innovative technologies and has been changing over time. Indian banks are utilizing AI-powered technologies to automate labor-intensive operations, reduce operational costs, and increase revenue growth potential. Already, machines handle a large portion of mundane tasks. In order to increase security and transparency in payment fraud detection and prevention systems, financial institutions are also utilizing artificial intelligence (AI). But in recent days, Indian banks are facing huge issues with regard to AI adoption and implementation, which needs further investigation. The present work is a case study considering two leading private banks in India. The study revealed the critical driving force of AI maturity and the key concern areas that need to be adequately addressed to ensure long-term success regarding AI adoption in the Indian banking sector.

**Keywords :** banking sector, AI adoption, AI challenges, AI maturity

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Almost all industries, like mobile network companies (Chakraborty, 2018), app cabs (Chakraborty, 2021), grocery apps (Chakraborty & Altekhar, 2021a), e-learning (Dash & Chakraborty, 2021), e-health (Dash et al., 2022), as well as banking and finance (Karbassi Yazdi et al., 2022), have been significantly dominated by artificial intelligence. The sector has become more customer-focused and technically relevant with

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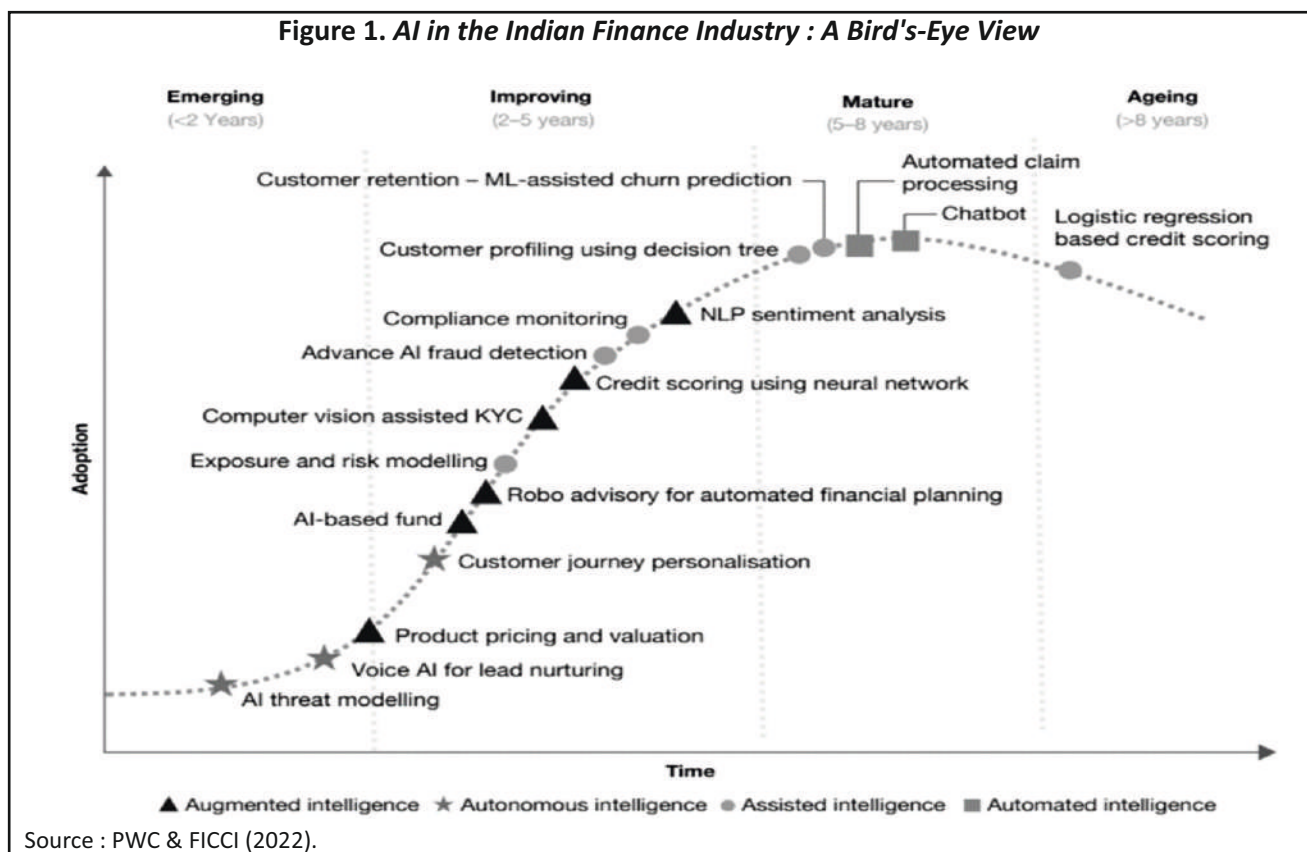
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the addition of AI to banking apps and services. By enhancing efficiency and making judgments based on incomprehensible data to a human agent, AI-based solutions can help banks cut costs. Additionally, clever algorithms may quickly detect false information. According to *Business Insider* research, around 80% of banks are cognizant of the potential advantages AI could bring to their industry (Singh, 2023). According to another estimate, deploying AI apps is expected to help banks save \$447 billion by 2023. These figures show that, in order to increase effectiveness, productivity, and profitability while lowering costs, the banking and financial industry is moving quickly toward AI (Ahmad et al., 2021).

Banks can process record-level, high-speed data using AI to gain insightful information. Additionally, attributes like electronic payments, AI chatbots, and biometric fraud detection technologies aid in delivering high-quality solutions to a wider clientele (Guo & Polak, 2021). Algorithms, natural language processing, expert systems, vision, speech, planning, robotics, and other disciplines are all included in the category of artificial intelligence. The COVID-19 pandemic has pushed the use of technologies in various businesses (Chakraborty & Altekari, 2021b; Chakraborty & Dash, 2022). Since the global pandemic, AI's prospective utility has dramatically increased. The adoption of artificial intelligence is only focused on raising operational effectiveness or efficiency. Nevertheless, AI is becoming increasingly important as businesses automate routine tasks and better understand COVID-19-impacted information. It can also boost stakeholder satisfaction (Mir et al., 2022).

Figure 1 shows how the implementation of AI in India can be grouped based on the level of adoption and the amount of time needed for that level to be achieved. It can be observed that as the level of adoption increases, so does the amount of time required (PWC & FICCI, 2022).

In addition to impacting the bottom line, AI is increasingly being utilized to improve top-line revenue significantly. From client acquisition to customer servicing, major banks are using AI. In the Indian banking



industry, the most common uses of chatbots are for collections, client relations for marketing and sales, and credit decision-making. In the past, banks have been reluctant to incorporate AI into their daily operations. At the moment, risk assessment and fraud identification are the main uses of AI. The majority of banks are still working to extend restricted use cases of AI throughout their entire company. Data has long been a key component of the financial industry, whether it be in terms of loans offered by banks based on credit ratings, insurance policies priced based on risks, or financial advice provided by investment funds based on expected risks and returns (Javed et al., 2021). However, banking and finance corporations must intensify their usage of ML and AI if they are to thrive in data science and AI. According to Temasek, almost all financial services employ AI in some capacity. Because of widespread barriers, only 13% of firms employ AI in their operations. Some root problems date back in time and may be connected to outdated legacy systems, data silos, fragmented and haphazard AI strategies, or outmoded operational concepts. According to the Bank of England Machine Learning Survey, many AI initiatives are still in their infancy, and firms are unable to accomplish their ultimate goal of complete deployment (Jung et al., 2019).

Based on the scenario and the discussion, the following research question needs to be delved deep into: What are the significant drivers of positive adoption that can help banking firms to integrate AI to its full potential in India? We aim to get insights into how the varied aspects of positive adoption are tailored to handle barriers of AI integration so that banking firms function more efficiently by providing better customer satisfaction.

## **Theoretical Linkage**

One of the most popular theories of technology acceptance is the technology acceptance model (TAM), which focuses on the two main factors influencing a person's intention to utilize new technology: perceived usefulness and ease of use (Davis, 1989). It can evaluate and estimate how widely different technologies will be comprised with a solid theoretical and psychometric foundation and great interpretability (Nagdev & Rajesh, 2018). Executives who understand AI's relevance and importance and perceive it as easy to supervise will influence firms to embrace AI for operational efficiency. Again, the TOE framework, by Tornatzky and Fleischer (1990), is an organizational-level theory that describes how three main aspects of a firm's context affect adoption preferences. These three components are the technology context, organizational context, and environmental context. All three are said to have an impact on technological inventions.

The technical context encompasses all technology that is pertinent to the company, the organizational context describes the features and resources of the company, and the environmental context includes the regulatory environment, the industry's structure, and the availability of technology service providers. At least 40% of the justifications for adopting new technology can be explained by two main components of TAM (PU and PEU). In addition to technological and organizational characteristics, the TOE framework can also describe external factors, including social and environmental concerns. Only a number of studies in the field of technology adoption, particularly AI adoption, have integrated TAM and TOE into their research (Gangwar et al., 2015). However, the TAM–TOE hybrid model is considered suitable for use in evaluating the socio-environmental and technological elements of the deployment of AI in businesses in the context of Industry 4.0.

## **AI in India : Initiatives from the Indian Government**

Governments worldwide have become aware of AI's impact on the future and its significance in driving economic growth (Bui & Nguyen, 2022). The Indian government has launched several initiatives to promote the adoption of AI in the country (Chatterjee, 2020). One such initiative is the National Artificial Intelligence Portal, which serves as a platform for information, resources, and best practices related to AI. Another initiative is the National AI

Mission, which aims to establish India as a leader in AI research and development and promote AI's use in various sectors such as healthcare, agriculture, and education. Additionally, the government has announced plans to set up a National AI Center to provide a centralized platform for AI research and development and support the development of AI-based products and services. The government is also encouraging private sector companies to invest in AI through various policies and schemes. In 2020, the Indian Govt. organized a global conference called Responsible AI for Social Empowerment (RAISE) to discuss and plan the use of AI for social transformation, inclusion, and empowerment.

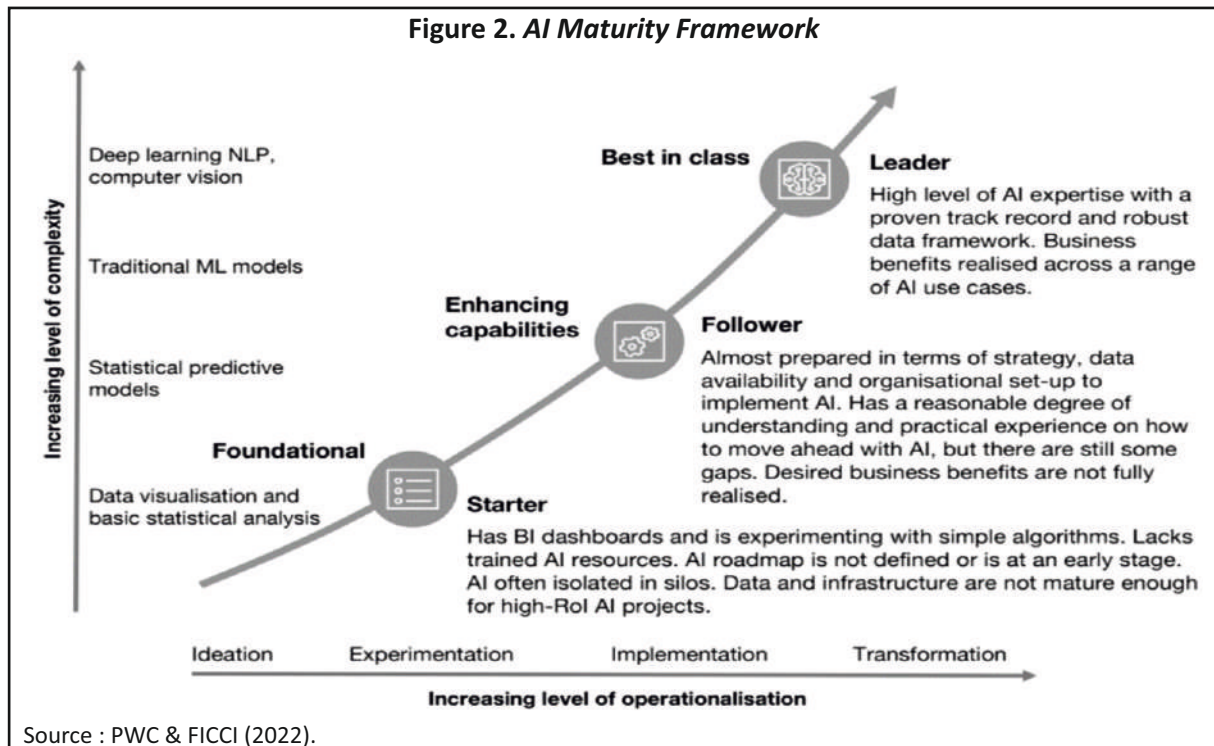
Additionally, the government has allocated funds for the Digital India initiative, which focuses on making the internet more accessible to the people. At the same time, promoting the use of technology in various sectors, such as e-governance, e-banking, e-education, and e-health. The government also plans to provide industry-relevant skill training for 10 million youth in AI, Big Data, and robotics. The Ministry of Commerce and Industry has established an AI Task Force to create a roadmap for AI use in the country and has identified 10 key areas for AI application for socioeconomic development. The National Institution for Transforming India (NITI Aayog) has also developed an "AI for All" strategy to leverage AI for inclusive growth. The government has also proposed to use AI in the education, defence, and agriculture sectors.

## Case Context [AI Maturity Drivers]

AI adoption in the Indian banking sector has been growing rapidly in recent years. Banks in India are using AI-powered solutions such as chatbots, virtual assistants, and predictive analytics to improve customer service, streamline operations, and detect fraud. Additionally, Indian banks use AI-powered tools for loan underwriting, risk management, and anti-money laundering (AML) compliance. Some of the major Indian banks have already adopted AI. The Reserve Bank of India (RBI) is also encouraging the use of AI in the banking sector through its regulatory framework. Overall, AI is helping Indian banks to become more efficient, secure, and customer-focused. The following are the AI maturity drivers :

- ↳ **Data Availability and Quality.** The more data that is available for training and testing AI models, the more accurate and reliable those models will be.
- ↳ **Computing Power.** As computational resources become more powerful, training larger and more complex AI models becomes possible.
- ↳ **Algorithmic Advancements.** Improvements in machine learning algorithms and techniques, such as deep learning, can lead to more sophisticated AI systems.
- ↳ **Interdisciplinary Collaborations.** Collaboration between experts in fields such as computer science, statistics, and domain-specific fields can lead to breakthroughs in AI research and development.
- ↳ **Real-world Applications.** As AI is applied to real-world problems and use cases, it is tested and refined in ways that can improve its performance and capabilities.
- ↳ **Government Policies and Regulations.** Government policies and regulations can significantly impact the development and deployment of AI by supporting or hindering research and innovation in the field.

PWC designs the AI maturity framework for evaluating an organization's progress in AI adoption by considering the complexity or advancement of the AI algorithms being used and the extent to which AI applications have been implemented. This allows organizations to be classified into three groups: Starter, Follower, and Leader (Figure 2) (PWC & FICCI, 2022).



## Methodology

An outside-in methodology is used in this work. Extensive primary and secondary research were done using the outside-in technique. An AI adoption survey and executive interviews with mid- and senior-level officials from two leading Indian private banks made up the primary research. We were able to gain an understanding of the Indian banking industry's pulse through interviews and surveys about the adoption and implementation of AI as well as aspirations, obstacles, and concerns related to AI along with the changing nature of the international regulatory landscape and potential effects on the Indian market. We thoroughly analyzed academic journals, industry papers, and prestigious business periodicals for our secondary study. Thematically defined aspects such as AI strategy, adoption, implementation, and obstacles were the focus of in-depth semi-structured interviews. We structurally developed the questionnaire. Most of the interviews took place at the interviewee's place of employment, where they both observed the system and discussed related topics. The interviewee and researchers' verbal and nonverbal interactions further shaped and reframed the data acquired.

The study employed a qualitative content analysis approach. In this research, information gleaned from in-depth interviews is presented in a pattern of frequency given as a percentage of major categories. Content analysis is a good technique for examining text information since it can be applied both inductively and deductively. We used manifest analysis since it closely followed the text and allowed us to summarize what the interviewee stated. The interviews and observed observations were used to collect information. Then it was meticulously transcribed before being evaluated. Before being conceptualized, the data were de-contextualized, re-contextualized, categorized, and compiled. We independently conducted research, and the data were then discussed in order to ensure the validity of the current qualitative study. The method of triangulation is used in this study.

We broadly studied the transcribed text to comprehend the entire scenario before it is splintered into meaning



**Table 1. The Interview Framework**

Interviewee Code	Date	Position of Interviewee	Duration
I1	April 01, 2022	Branch Manager	123 min.
I2	April 02, 2022	Business Intelligence Developer	132 min.
I3	April 04, 2022	Auditor	110 min.
I4	April 05, 2022	Portfolio Manager	75 min.
I5	April 06, 2022	Financial Analyst	60 min.
I6	April 07, 2022	Auditor	95 min.
I7	April 08, 2022	Financial Analyst	108 min.
I8	April 09, 2022	AI Engineer	129 min.
I9	April 02, 2022	Financial Analyst	135 min.
I10	April 11, 2022	Portfolio Manager	120 min.
I11	April 12, 2022	Business Intelligence Developer	85 min.
I12	April 14, 2022	AI Engineer	108 min.
I13	April 15, 2022	Financial Analyst	56 min.
I14	April 16, 2022	Data Scientist	110 min.
I15	April 18, 2022	Financial Analyst	125 min.
I16	April 19, 2022	Branch Manager	67 min.
I17	April 20, 2022	Auditor	79 min.
I18	April 21, 2022	Business Intelligence Developer	104 min.
I19	April 22, 2022	AI Engineer	108 min.
I20	April 25, 2022	Business Intelligence Developer	112 min.

units. The coding procedure began with assigning a code to each identified unit. The broader categories which are rooted in the text are then derived from extracting the sense of the data based on the actual content area (i.e., AI adoption, implementation, challenges). After discussing the findings, we came to some strikingly similar conclusions. A colleague who was not participating in the study was given access to the original text, which resulted in evaluating the current study's validity. Similar outcomes were obtained with the same approach. The interviewed executives are designated as I1, I2, I3, ..... I20 (Table 1). The quotations (in inverted commas) indicate their direct utterance. We also developed a roadmap for AI strategy, adoption, execution, scale-up, and subsequent innovation after testing our ideas using the data gathered.

## **Analysis and Results : The Key Drivers**

Based on the research questions, which were interviewed with 20 mid and senior managers across two leading private banks in India on the facets that play a vital role in AI adoption, implementation, and concerned challenges, were explored. While delving deep into the dimensions, it was found that the following factors can be stated as important aspects of AI adoption in the banking sector in India.

### **Privacy and Security**

Based on the responses derived, a pronounced facet has come up that states that the use of AI algorithms requires a large amount of data, which raises concerns about data privacy and security. These challenges are made even more

difficult due to the unique vulnerabilities of AI systems, such as the potential for adversarial attacks that manipulate the system's perception and lead to false predictions. As I2 noted, "It is important to test AI algorithms for these types of attacks before deployment and customers must weigh the trade-off between privacy and a more personalized service experience." I9 also had a similar approach and stated, "Those who prioritize privacy will provide less data to the AI models, resulting in a less customized service, while those who consent to share private data will have a more personalized service experience."

### ***Data Availability***

A third remarkable aspect arose when asked, "How is data availability important in the context of long-term AI success?" As we moved with the interview session with I14, he stated, "the Indian banking sector faces several challenges in adopting AI.... availability of data is a crucial factor in this regard." I4 and I9 shared a similar view that banks in India often struggle to access high-quality, relevant data that can be used to train AI models due to regulatory and privacy concerns. Additionally, I5 opined, "...there is a lack of standardization and consistency in the data collected and stored by different banks... this can make it difficult to effectively use AI across the industry." Furthermore, there is a lack of in-house technical expertise to use the data, making it difficult for banks to fully leverage the potential of AI.

### ***Integration***

Based on the responses obtained, a clear aspect has emerged, stating that AI integration is very important. Many financial institutions still rely heavily on older systems with limitations in handling large amounts of data, making them unsuitable for direct use in AI applications. As the question was placed – 'How important is it to integrate AI, and what are the challenges?' I5 mentioned, "to utilize AI in the banking sector, new or existing applications must be developed to incorporate the models," and I12 opined, "...this process can be difficult due to the workload of application development teams." I5 said, "...the challenges are even greater when multiple vendors manage applications..". Additionally, many web developments for organizations are not conducive to AI integration.

### ***Operationalization and Maintenance***

The process of implementing AI in a business involves collaboration between data scientists and other teams, such as engineering, operations, and business, which can lead to organizational challenges. As I11 stated, "Tasks like data procurement and cleaning are time-consuming and take away from the time data scientists should be spending on developing and testing new algorithms." Automating these tasks can allow data scientists to focus on higher-value activities. Choosing the right data is more important than the quantity of data for accurate results. I4 stated, "AI models need to go through a thorough process of testing, validation, packaging, deployment, and ongoing management, which many organizations are not yet equipped to handle." ML algorithms are designed to solve specific problems, and they cannot deviate from their intended objective. For example, an algorithm designed to detect suspicious payment activity cannot detect suspicious behavior related to trading transactions. I5 clearly stated that, "... given the ever-changing nature of financial institutions and regulations, it's important to update the algorithms to adapt to new requirements regularly." This highlights the need for more general AI that can handle different use cases with a single, adaptable algorithm.

### ***Skill Sets and Talent***

A third remarkable aspect has come up while questions were asked about skill sets and talent. I2 clearly specified,

“...banks are finding it difficult to find the right talent to implement AI initiatives due to a shortage of skills....this is a common challenge for organizations of all levels of AI adoption.” The COVID-19 crisis temporarily decreased the demand for AI skills, but now companies are struggling to find the right personnel as AI adoption has increased. Gartner predicts that many AI projects will fail due to skill gaps. As I10 stated :

To overcome this challenge, organizations must first identify the specific skills needed for AI implementation, such as project management, data science, and software development. They must then decide if these skills can be developed in current employees through training or if new talent must be recruited.

Many companies are turning to developing in-house AI professionals through training and encouraging their employees to upskill. In this regard, A7 stated that “...organizations should also look for diverse sources of talent such as experienced hires, university graduates, and partners or vendors.” I14 also shared a similar opinion, “...business talent within the organization should also be trained in AI concepts to ensure that high-impact AI initiatives are undertaken.”

### ***Explainability of AI Models***

The explainability of AI models emerged as a crucial component in AI adoption in the banking sector when we delved deeper into the conversation with the executives. As I7 stated :

One of the challenges with AI is that it can be difficult for people to understand how it works, which can lead to mistrust or apprehension among employees.... one way to address this is to make the inner workings of AI more transparent and understandable.

I11 stated a similar view “using simple algorithms that are easy to interpret, like linear/logistic regression can help build trust.” Additionally, organizations working with AI should be able to clearly explain the potential business benefits of using the technology. In this regard, I19 stated, “it is also important to note that there is often a trade-off between the complexity of a model and its explainability, and organizations need to find a balance between the two.”

### ***Financial Roadblocks***

As we further delved deep into the discussion with executives, financial roadblocks emerged as a vital factor. I7 had put a prompt response “...one of the main reasons for the slow adoption of AI in the financial services industry is budget constraints.” However, many financial institutions plan to increase their investments in AI projects to achieve better results. According to a study by the Economist Intelligence Unit, 86% of financial services executives plan to increase their investment in AI in the next 5 years, with those in Asia-Pacific and North America being the most likely to do so. I1 further added, “...Increased investment in AI algorithms and system upgrades can help address issues related to outdated systems and improve efficiency.”

### ***Regulatory and Legal Aspects***

Regulatory and legal risks are another major challenge in the adoption of AI in the Indian banking sector, as found in interacting with executives. As I3 stated, “...banks in India must comply with a number of laws and regulations, including data privacy laws and regulations related to financial services.”



I15 stated :

The use of AI in the banking sector raises a number of legal and regulatory questions, such as how to ensure compliance with data protection and privacy laws, how to ensure that AI systems do not discriminate against certain groups of customers, and how to ensure that AI systems are fair and transparent.

In line with this, I8 stated, "...there is a lack of clear guidance from regulators on the use of AI in the banking sector, which makes it difficult for banks to navigate the legal and regulatory landscape." This can create uncertainty and risk for banks, which can discourage them from adopting AI.

### ***Value not Realized or Cannot be Visualized***

In the context of AI adoption in the banking sector in India, "value not realized or cannot be visualized" refers to the potential benefits of implementing AI technology that has yet to be fully realized or understood by financial institutions. As I9 stated, "...benefits may include increased efficiency, cost savings, and improved customer service, but they may be difficult to quantify or visualize until the technology is fully integrated into the banking system." Additionally, there may be challenges in implementing and using AI technology, such as lack of expertise, data privacy concerns, and regulatory hurdles, which can make it difficult for banks to fully realize the potential value of AI.

### ***Crucial Necessity of Support from Management***

In the context of AI adoption in the banking sector in India, support from management has been found to be a very crucial factor. Lack of support from management refers to the challenges that financial institutions may face in gaining buy-in and support from their management teams for implementing AI technology. In this context, I6 stated that "...lack of support can stem from a variety of factors, such as lack of understanding of the potential benefits of AI, fear of job displacement, or concerns about the costs and risks associated with implementation." I2 also expressed similar concerns "...without the support of management, it is difficult for banks to secure the necessary resources, funding, and personnel to effectively implement and utilize AI technology .....it can hinder their ability to realize its full potential benefits." As I5 stated, "...support from management help create a culture of innovation and technology adoption within the organization .... and can help overcome the challenges of lack of understanding, and concerns about the costs and risks associated with implementation." In addition, management support can help ensure that the implementation of AI aligns with the organization's overall strategic goals and objectives and that it is adopted in a way that is consistent with the organization's values and culture. This can help to ensure that the implementation is successful and sustainable in the long term.

## **Discussion and Conclusion**

The banking sector in India is currently facing several challenges in the adoption of artificial intelligence (AI) technologies. One major challenge is the lack of a clear regulatory framework for the use of AI in banking. This uncertainty has led banks to hesitate to invest in AI, as they are unsure about how the technology will be regulated in the future (Karbassi Yazdi et al., 2022). Another challenge is the lack of skilled personnel to implement and manage AI systems (Brunetti et al., 2020). The banking sector in India is still in the early stages of adopting AI, and there is a shortage of skilled professionals who are familiar with the technology and can help banks implement it effectively. Additionally, there are concerns about data privacy and security when using AI in the banking sector.

Banks handle sensitive financial information, and there is a risk that this data could be compromised if AI systems are not properly secured. Another challenge hindering AI adoption in the banking sector is the lack of data standardization. India's banking sector is highly fragmented, with many small and regional banks, which makes it difficult to standardize data and make it usable for AI systems. Finally, there is also the issue of cost. Implementing AI systems can be expensive, and many banks may not have the budget to invest in the technology.

Despite these challenges, the potential benefits of AI in the banking sector are significant. AI can help banks improve their risk management, fraud detection, and customer service and increase their efficiency and competitiveness (Bisht et al., 2022). To overcome these challenges, the government and the banking industry need to work together to establish a clear regulatory framework for the use of AI in banking and to develop a skilled workforce that can implement and manage the technology effectively. In conclusion, the Indian banking sector has the potential to benefit from the adoption of AI greatly, but it currently faces several challenges that need to be addressed. With the right approach and collaboration between the government and the industry, these challenges can be overcome, and the banking sector in India can fully capitalize on the advantages that AI can provide.

## Teaching Notes

### *Synopsis – Case Study Summary*

Artificial intelligence (AI) is gaining importance globally for its improvements in computing power and the availability of large amounts of data, which have made it possible to develop and implement more advanced AI systems. AI increases efficiency and productivity in business operations and has the potential to drive economic growth and create new job opportunities. In India specifically, AI is gaining importance as the country looks to leverage its large pool of technical talent and data to become a global leader in AI development and adoption. The government has announced several initiatives to promote the development and adoption of AI, including the National AI Program and the establishment of an AI Task Force. Additionally, there is a growing focus on developing and implementing AI in banking services. AI can be used to improve a variety of processes, such as fraud detection, customer service, and risk management. AI-based systems can analyze large amounts of financial data to identify patterns and anomalies that may indicate fraudulent activity. AI can also be used to provide customers' personalized financial advice and automate repetitive tasks such as account opening and loan processing, resulting in improved efficiency and cost savings for banks. However, there are many challenges in implementing AI in the banking sector. The present case describes the common challenges explored in AI adoption and probable solutions.

### *Learning Objectives*

- ☞ To understand the need for a shift from conventional methods to AI implementation in the banking sector.
- ☞ To understand and analyze the added value to the banking sector with AI adoption.
- ☞ To understand what behavioral challenges can be addressed to resolve the dilemmas in adopting and implementing AI.

### *Position in Course – Target Audience*

- ☞ This case can be used in programmes in contemporary topics at the master's level.
- ☞ This case can be used in programmes in banking & finance at the master's level.
- ☞ This can be used in programmes in business administration at the master's level.

### **Assignment Questions**

- (1)** Explain the behavioral challenges customers and employees encounter when accepting artificial intelligence financial services.
- (2)** What are the challenges to AI implementation in India?
- (3)** Explain the potential benefits of adopting AI.

### **Suggested Teaching Strategy**

Discussion Point	Time (Minutes)
Introduction to artificial intelligence	5
Discussion on technology adoption	20
Need for governance on practices of AI	20
How AI is creating value in the banking sector	20
Analysis of redefining the fundamental purpose of AI in the banking sector	15
Challenges in adopting AI	5
Conclusion	5

### **Discussion Questions**

**(Q-1)** Explain the behavioral challenges customers and employees encounter for accepting artificial intelligence financial services.

**(Ans)** There are several behavioral challenges that employees and customers may encounter while accepting AI.

#### **Employee Difficulties in Adopting AI May Include:**

- ✦ **Resistance to Change.** Employees may resist using new technologies and be uncomfortable with the idea of working alongside AI systems.
- ✦ **Lack of Understanding.** Employees may not clearly understand what AI is or how it works, making it difficult to get buy-in for its implementation.
- ✦ **Fear of Job Loss.** Some employees may be concerned that the implementation of AI will lead to job losses and may be reluctant to support its adoption.
- ✦ **Ethical Concerns.** Banks have to ensure that the implementation of AI aligns with their ethical and compliance standards and does not discriminate against certain groups of customers or employees.
- ✦ **Data Privacy and Security.** Banks must ensure that the data used to train and operate AI systems is kept secure and private and that customers' personal information is not compromised.
- ✦ **Integration and Scalability.** Integrating AI systems with existing banking infrastructure and workflows can be challenging, and it's important to ensure that these systems are able to scale and adapt to changing business needs.

### **Customer Difficulties in Adopting AI May Include**

- ✦ **Trust and Security.** Customers may be hesitant to trust AI systems with their personal financial information and may be concerned about the security of these systems.
- ✦ **Lack of Understanding.** Customers may not clearly understand what AI is or how it works, making it difficult for them to fully utilize these services.
- ✦ **Reluctance to Change.** Customers may resist using new technologies and be uncomfortable with the idea of interacting with AI systems.
- ✦ **Fear of Job Loss.** Some customers may be concerned that the implementation of AI will lead to job losses and may be reluctant to support its adoption.
- ✦ **Ethical Concerns.** Customers may be concerned about how their personal data is being used and processed by AI systems and its impact on their privacy, security, and autonomy.
- ✦ **Personalization.** Customers may feel uncomfortable with the level of personalization that AI systems can achieve and may not want to share their personal data.
- ✦ **Integration and Scalability.** Customers may have challenges understanding how AI systems can integrate with their existing banking systems and may have difficulty adapting to new services.

### **(Q-2) What are the Challenges to AI Implementation in India?**

**(Ans):**

- ✦ **Lack of Skilled Workforce.** A shortage of skilled workers with expertise in AI and data science can make it difficult for organizations to implement and scale AI systems.
- ✦ **Data Quality and Quantity.** AI models require large amounts of high-quality data to be trained effectively, and in India, data availability and quality can be a challenge.
- ✦ **Ethical Concerns and Regulations.** There are concerns about the ethical implications of AI and the need for appropriate regulations to govern its use. As AI becomes more prevalent, there are increasing concerns about its impact on privacy, security, and ethical considerations such as autonomy and accountability.
- ✦ **Socioeconomic Gap.** There is a gap between urban and rural areas in terms of access to technology and skills, which can affect the implementation of AI in the country.
- ✦ **Bias and Fairness.** AI models can perpetuate and even amplify existing biases in the data they are trained on.
- ✦ **Explainability and Transparency.** Many AI models are considered “black boxes,” making it difficult to understand how they make decisions.
- ✦ **Integration and Adoption.** Implementing AI into existing systems and workflows can be challenging, and there may be resistance to its adoption from employees or customers.

### **(Q-3) Explain the Potential Benefits of Adopting AI**

**(Ans)** The potential benefits of adopting AI will include economic growth because AI has the potential to drive

economic growth and create new job opportunities in the country. At the same time, with the updated technology adoption, it is always possible to increase efficiency and productivity. There is always a possibility that AI helps in better and faster decision-making by analyzing huge volumes of data in less time.

### **Relevant Readings**

- ✍ Lai, P. C. (2017). The literature review of technology adoption models and theories for the novelty technology. *JISTEM-Journal of Information Systems and Technology Management*, 14, 21–38.
- ✍ Mobarak, A. M., & Saldanha, N. A. (2022). Remove barriers to technology adoption for people in poverty. *Nature Human Behaviour*, 6(4), 480–482.

### **Authors' Contribution**

Dr. Debarun Chakraborty and Dr. Subhajit Pahari conceived the idea and developed the design to undertake the case study. Dr. Aruna Polisetty and Dr. Soma Sharma extracted highly reputed research papers, filtered these based on keywords, and generated concepts and codes relevant to the study design. Dr. Subhajit Pahari, Dr. Aruna Polisetty, Dr. Soma Sharma, and Dr. Rimjhim Jha verified the methods and supervised the study. The interviews were conducted by Dr. Subhajit Pahari, Dr. Aruna Polisetty, Dr. Soma Sharma, Dr. Rimjhim Jha, and Dr. Debarun Chakraborty. Dr. Subhajit Pahari, Dr. Aruna Polisetty, Dr. Soma Sharma, and Dr. Rimjhim Jha wrote the manuscript in consultation with Dr. Debarun Chakraborty.

### **Conflict of Interest**

The authors certify that they have no affiliations with or involvement in any organization or entity with any financial or non-financial interest in the subject matter or materials discussed in this manuscript.

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